# BIZCOMMUNITY

# Winners of annual Air Mauritius Travel Awards 2016 announced

The upper echelons of the South African travel industry joined Air Mauritius on 23 February 2017 on the 22nd floor of The Venue, Greenpark, to identify, distinguish and congratulate the top travel performers of the past 12 months.



Top Performer

Carla da Silva, Air Mauritius regional manager, Southern Africa and Latin America, presided over the formal proceedings of the awards, with much pride over the sterling achievements of the industry, despite yet another challenging year navigated through turbulent airspace. "In South Africa, we had local elections in 2016, currency volatility and devaluation – along with inflation and cost of living increases - which all impacted on travel decisions and patterns. Flat travel spend remains the forecast, coupled with an increased focus on return on investment (ROI) for the corporate sector.

#### We have seen the following trends:

- A reduction in travel in many corporations across South Africa, along with the rest of Africa
- Companies reducing their travel classes ~ economy for all as opposed to business class

• Businesses sending fewer staff on conferences and requiring that the one or two that are sent (as opposed to the usual four or five), to return and report back to their teams regarding what was learned during conference

"From a leisure perspective, the consumer is constantly shopping around for better deals and we have witnessed late booking patterns for holidays that were previously planned way in advance."

Da Silva added: "From an Air Mauritius South Africa perspective, and despite all of the aforementioned challenges, Air Mauritius managed to sustain and grow the local business, with sincere and heartfelt thanks to our valued partners and loyal, long-standing friends. We aim to achieve budget by 31 March 2017, and to continue to increase our revenue, capacity, and frequencies in this market."

Air Mauritius posted EUR28.1m for the first nine months of the current financial year. Seats offered increased by 7.5 percent to reach 586,002 and the load factor increased from 80 percent to 81 percent. Air Mauritius South Africa is set to achieve positive results for the full financial year.

#### And the winners are...

A number of award categories were presented, as follows:

#### **Top Marketing Performer 2016:**

Platinum - Flight Centre Travel Group Gold - Beachcomber Tours Silver - LUX\* Resorts & Hotels Silver - Indian Ocean Island Holidays

#### Top Market Share Partner 2016 - A Category:

Platinum - The Holiday Factory Gold - Thompsons Silver - Travelstart

#### Top Market Share Partner 2016 - B Category:

Platinum - Serendipity Tours Gold - One Stop Tours Silver - Travel Counsellors

#### **Highest Growth Retailer 2016:**

Platinum - Tourvest Gold - Travel with Flair Silver - Serendipity Tours

#### **Top Groups Performer 2016:**

Platinum - Beachcomber Tours Gold - Club Med Silver - One Stop Tours

#### Top Committed Seats & Travelsmart Partner 2016:

Platinum - Beachcomber Tours Gold - The Holiday Factory Silver - Flight Centre

#### **Top Committed Seats Performer December 2016:**

Beachcomber Tours

# Top Retail Partner Durban 2016:

One Stop Tours

## Top Retail Partner Cape Town 2016:

Club Travel

#### Top Retail Partner Johannesburg 2016:

Flight Centre Travel Group

#### **Certificates of Recognition:**

Loyal Partner 2016 Exotic Vacations

#### Top Independent Retailer 2016:

Platinum - XL Millennium Travel Gold - Harvey World Travel Blue Planet Silver - SURE Giltedge Travel

## Top ITC Performer 2016:

Tamarin Seymour - Gold Travel Counsellor

#### Top Air Mauritius Corporate Business Supporter 2016:

Platinum - Bid Travel Gold - Tourvest Silver - XL Travel

#### Top Revenue Supporter Zambia 2016:

Voyagers Zambia

#### Top Revenue Supporter Botswana 2016:

Travelwise Botswana

#### Top Revenue Supporter Namibia 2016:

Trip Travel

#### Top Revenue Supporter Mozambique 2016:

Blue Sky Travel

#### Long-Standing Partnership Award 2016:

Mauritius High Commission South Africa

#### Top Partner Beyond Mauritius 2016:

Australia & India Platinum Flight Centre

#### Top Partner Beyond Mauritius 2016:

Australia and Kenya Gold Bid Travel

#### Top Partner Beyond Mauritius 2016:

Madagascar & Hong Kong Silver Travel with Flair

#### Top Partner Beyond Mauritius 2016:

India Silver One Stop Tours

#### Top Partner Beyond Mauritius 2016:

India Silver Tourvest

#### Partnership Awards 2016:

The Saxon Hotel - Wesley Grobler Miller Ackermann and Bronstein Attorneys - Mr. Bronstein Now Media Group Board of Airline Representatives South Africa - June Crawford Glass Slipper Communications - Louise Churches The Hunter Group - Shereen Hunter VAULT Marketing - Justine Wilkins IT Evolution The Indigo Group Airports Company South Africa (ACSA)

The Top 10 Performers were named as follows (January to December 2016 total Flown Revenue by Customer):

- 10 XL Travel
- 9 Tourvest
- 8 Bid Travel
- 7 Club Med
- 6 Club Travel
- 5 Cullinan Outbound Tourism
- 4 World Leisure Holidays
- 3 Flight Centre Travel Group
- 2 The Holiday Factory
- 1 Beachcomber Tours

#### **CEO** Award

Further to receiving top honours as the number one performer, Terry Munro, managing director of Beachcomber Tours, also humbly accepted the CEO Award. First introduced and presented to Munro in 2012, this year signals a fifth consecutive year that he has been recognised for his leadership qualities, complete business support of all Air Mauritius commercial interventions, as well as for his generosity of heart (and pocket) to a number of corporate social responsibility initiatives, as driven under the national carrier's banner.

#### Heralding in a Golden Age

Air Mauritius is set to celebrate its 50th Anniversary this year, 2017. The enterprise, first incorporated on 14 June 1967, today carries 1.4 million passengers and more than 31,000 tonnes of cargo annually. Being a global carrier, Air Mauritius boasts an effective footprint in Australia, Malaysia, Singapore, London, Paris, India, China, Reunion, Kenya, Madagascar, Tanzania, Mozambique, Amsterdam, and more.

In da Silva's closing message to her travel trade colleagues and key industry stakeholders, she shared the following inspirational message: "I believe that imagination is stronger than knowledge; dreams are more powerful than facts and that hope always triumphs over experience. The obstacles we faced in 2016, and indeed since our inception 50 years ago, will become the gateways and successful flight paths, that will lead to new beginnings in 2017."

In terms of the next year's annual awards; it would be difficult to raise the elevated benchmark set for 2016.

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