

Sales Agent

Remuneration:	R4000 - R6500 per month market-related
Location:	White River
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IVM468
Company:	In Vision Marketing

At In Vision Marketing, we're seeking hard-working, goal-oriented, and customer-oriented sales agents to join our growing meet and greet team. This position serves as an excellent stepping stone into a sales career, offering outstanding training and extra incentives.

Using outstanding rapport-establishing and sales skills to assist and drive enquiries into prospects, the sales agent function is critical to the success of our team and business as a whole.

Main duties of sales agents include:

- Answering all client inquiries and conducting fact-finding investigations into their needs to promote the benefits of our award-winning consultation service.
- Using strong rapport-building abilities to create and sustain connections with potential clients.
- Creating a business pipeline for future fostering.
- Submitting sales on the portal.
- Ensuring team cohesion as a team leader.
- Working towards set goals.
- Keeping system information up to date and accurate.

Experience/skills of sales agents:

- Dedication to specific goals and ability to work under pressure.
- Previous experience in roles such as sales agent, sales executive, telesales executive, and B2B sales is advantageous but not required, as full sales training will be provided.
- Ability to present oneself in a self-assured and trustworthy manner.
- Willingness to learn new things.

Requirements:

- Grade 12/N4 equivalent
- Willingness to travel and relocate
- Good communication and interpersonal skills
- Punctuality
- Teamwork
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven

- Student mentality
- Clear criminal record

Posted on 22 Apr 10:01, Closing date 19 Jun

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