Sales Consultant

Remuneration:	R3000 - R6000 per month market-related
Location:	Brits
Education level:	Matric
Job level:	Student
Travel requirement:	Occasional
Type:	Permanent
Reference:	#IM028
Company:	Rich League Marketing

We are seeking a friendly and outgoing sales consultant to join our retail team. As a sales consultant, you will be responsible for providing exceptional customer service, driving sales, and ensuring a positive shopping experience for our valued customers. This is an exciting opportunity to work in a fast-paced retail environment, where you will have the chance to showcase your excellent communication and persuasion skills.

Responsibilities

- Greet customers in a friendly and professional manner
- Assist customers in finding the perfect products to meet their needs
- Provide accurate and detailed product information to customers
- Demonstrate product features and benefits to customers
- Actively engage with customers to understand their preferences and offer personalised recommendations
- Drive sales by upselling and cross-selling products
- Process transactions accurately and efficiently
- Build and maintain relationships with customers to promote repeat business and customer loyalty

Requirements

- Previous experience in retail sales or customer service
- Excellent communication and interpersonal skills
- Strong customer focus and ability to prioritise customer needs
- Ability to work in a fast-paced environment and thrive under pressure
- Proven track record of meeting and exceeding sales targets
- Basic math skills for cash handling
- Flexibility to work evenings, weekends, and holidays as required
- Grade 12/N4 equivalent
- Willing to travel
- Willing to relocate
- Good communication and interpersonal skills
- Punctuality
- Team work
- Ability to work under pressure
- Entrepreneurial spirit
- Self-driven
- Student mentality

- clear criminal record

Posted on 26 Mar 09:04, Closing date 24 May

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inevitablemarketingrecruiter@gmail.com

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