

Sales Assistant

Location:	Sandton
Job level:	Junior/Mid
Reference:	#82296
Company:	Cape union mart

Duties and responsibilities:

- Exceed customer expectations by practicing customer selling techniques.
- Adhere to stock loss controls in store.
- Ensure individual targets are met consistently.
- Ability to maximise and drive sales by identifying opportunities to increase turnover.
- Maintain housekeeping, uphold our visual merchandising standards to optimise sales.
- Create an inspiring environment. Have fun.
- Transact all purchases – receive, verify and processes all payments such as cash, cards, vouchers, coupons and any other acceptable payments.
- Ensure all out going stock/ items/ scripts are scanned and paid for.
- Process all loyalty cards including those of accelerated partners.
- Establish a professional relationship with customers and provide friendly, helpful, courteous assistance and advice to all customers.
- Report customer compliments and complaints to management.
- Attend to all customer stock queries and ensure that they dealt with and resolved.

Behavioural requirements:

- Honesty in dealing with cash and finances.
- Building and maintaining relationships
- Innovation and change management
- Thinking adaptability
- Taking ownership
- Problem solving
- Trustworthy and honest
- Time management
- Exceptional customer service

Minimum requirements

Essential:

- Matric or Equivalent
- Up to six months' retail experience

Special conditions of employment:

- Clear credit and criminal record

- Willing and able to work retail hours.
- South African citizen

Advantageous:

- One year's work experience within retail.
- Microsoft – computer proficiency
- Ability to communicate effectively.
- Knowledge of current clothing trends/outdoor lifestyle (depending on the brand applying for) Willing and able to work retail hours.

Posted on 26 Feb 11:34, Closing date 26 Feb

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