

GE, Hewlett Packard sign \$25m partner agreement

A new three-year, \$25m partnership between GE and Hewlett Packard Enterprise will bring cyber security and other GE Digital solutions to the Middle East, Africa, and Turkey region, targeting critical industrial operations.



The agreement will focus primarily on cyber security solutions in operational technology, with the potential to move into other digital solution in the future.

One of the first solutions this partnership will focus on is OpShield from GE Digital. The solution was created specifically to protect critical infrastructure, drawing on years of embedded device testing and assessments of hundreds of industrial facilities. It reduces risk of cyber-related unplanned downtime; improves asset protection from cyber-related damage; helps safeguard protected health information (PHI); reduces risk of damage to reputation and intellectual property theft due to cyber incidents; and increases customers' confidence to connect and optimise assets.



Africa Safety Tour heads to South Africa, Zimbabwe
15 Sep 2017



In the first year of the partnership, GE Digital cyber security solutions will be distributed through the HPE Channel Partner Network across the MEA &T region, with a particular focus on the Gulf, Levant, Northern Africa, South Africa, and Turkey.

The companies have also agreed to discussions around bringing Predix-based applications to the market. Predix is the platform for the industrial internet of things – connecting machines, data, and people to power the digital industrial companies of the future.

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