

Black Friday 2018 Iooms | Franchise Leadership Summit - 19 Nov 2018

BY LAUREN HARTZENBERG, RETAIL EDITOR (@BIZ RETAIL)

With Black Friday looming, we've got a **list of SA retailers** that are participating in Friday's mega shopping event. And with crashed websites and stock shortfalls, Wynand Smit explains how to **protect your relationship with your customers** during the shopping frenzy.

In other top news, Mills Soko unpacks how a new **book on Steinhoff's demise** shows the danger of 'big men' business leaders. While Danette Breitenbach wraps up **Bizcommunity's Shopper Insights coverage** with advice from Nicole Willis on moving to frictionless coverage.

Breitenbach also covers the seventh annual FNB Franchise Leadership Summit which took place in Gauteng last week. Read why **franchising is big business**, and why it's the internal issues SA faces that will determine whether it will face a **downgrade or not**.

In food and beverage news, **Diageo announced the sale of 19 brands** including Seagram's whiskey, and I round up some of our favourite food and beverage products that have hit the shelves recently in **#FreshOnTheShelf**.

Finally, for those in Joburg, be sure to visit the **Magnum Pleasure Store** which is 'popping up' Sandton City between now and January 2019.

Until next week!

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