Business Insurance Representative

Remuneration:	market-related
Location:	George
Job level:	Junior/Mid
Type:	Permanent
Reference:	#BH-241
Company:	Badger Holdings

Are you a dynamic and motivated person with a deep passion to build a client base alongside an energetic team? Why not join dotsure.co.za, a leading insurer, a company with real purpose, and a company that is making a difference.

This is an excellent opportunity for a passionate, driven and determined individual who is based in George.

We are looking for individuals who would like to reimagine their future in a rapidly expanding company. This is a great chance for you to join a growing team with a strong culture of self-discipline, enthusiasm and where relationships are our top priority.

Job summary

- Sell Dotsure's specialist Hospitality insurance product.
- Build and maintain a hospitality insurance book.
- Prospecting for new Guesthouses/ Bnb's via face-to-face appointments.
- Conduct a business insurance needs analysis per Guesthouse/ Bnb.
- Managing the number of calls, appointments, quotes, and policy targets as put in place by management.
- Keeping your sales pipeline full through continuous prospecting.
- Meeting targets as set by management.
- Continuous self-development.
- Keep your delegated report up to date and accurate.

Remuneration

- A very competitive basic salary that does not reduce
- Commission per sale on top of basic salary
- Car and cell phone allowance for business use
- Medical Aid and Retirement Annuity contributions
- Annual bonus linked to performance

Skills

- Fluent in Afrikaans and English.
- Matric certificate as a minimum.
- Task orientated, results focus and accountable.
- Minimum of one years' experience as a sales representative in the face to face selling industry.
- Valid drivers license and own transport.
- Self-starter with a focus on prioritising and executing.
- Great presentation skills.

Posted on 22 Apr 09:36, Closing date 21 May

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